

# UCC Article 9

An Insider's Guide to the Industry

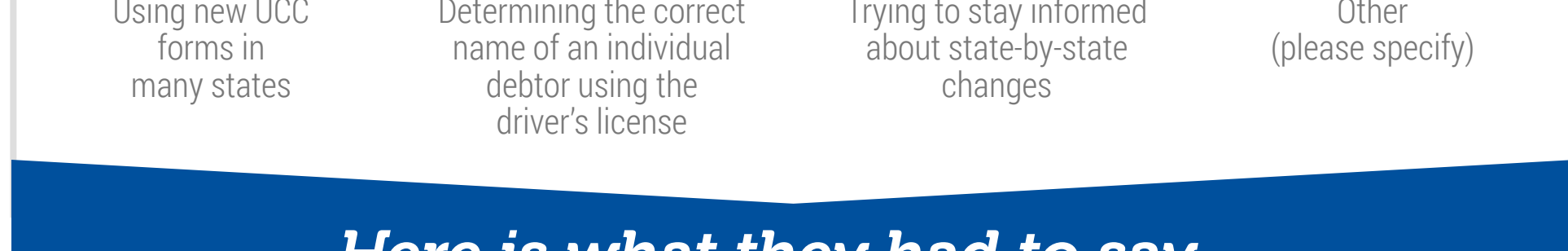
## About This SURVEY

Note: This was not intended to be a scientific survey and may not proportionally represent responses by the size of industry, organization membership or publication circulation.

For this landmark survey, Corporation Service Company® (CSC®) polled UCC Article 9 professionals for their insight on the 2010 Amendments to UCC Article 9, UCC searching and filing best practices, and the best resources for the UCC Article 9 industry. More than 2,100 professionals contributed to the survey, with more than 1,200 submitting complete responses.

CSC asked: What were the biggest impacts of the 2010 Amendments on your organization?

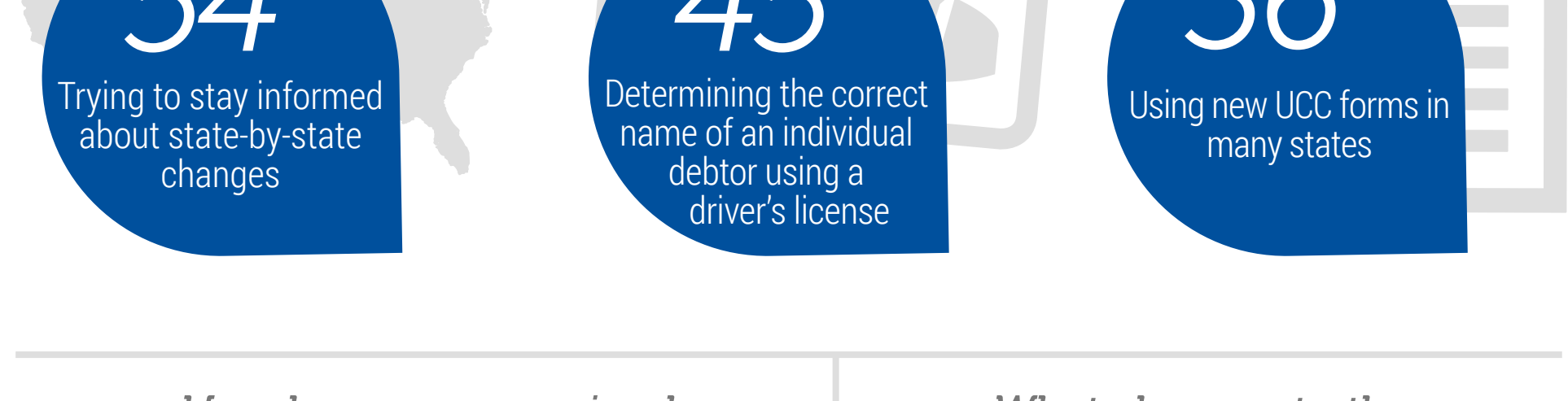
Select all that apply.



Here is what they had to say...

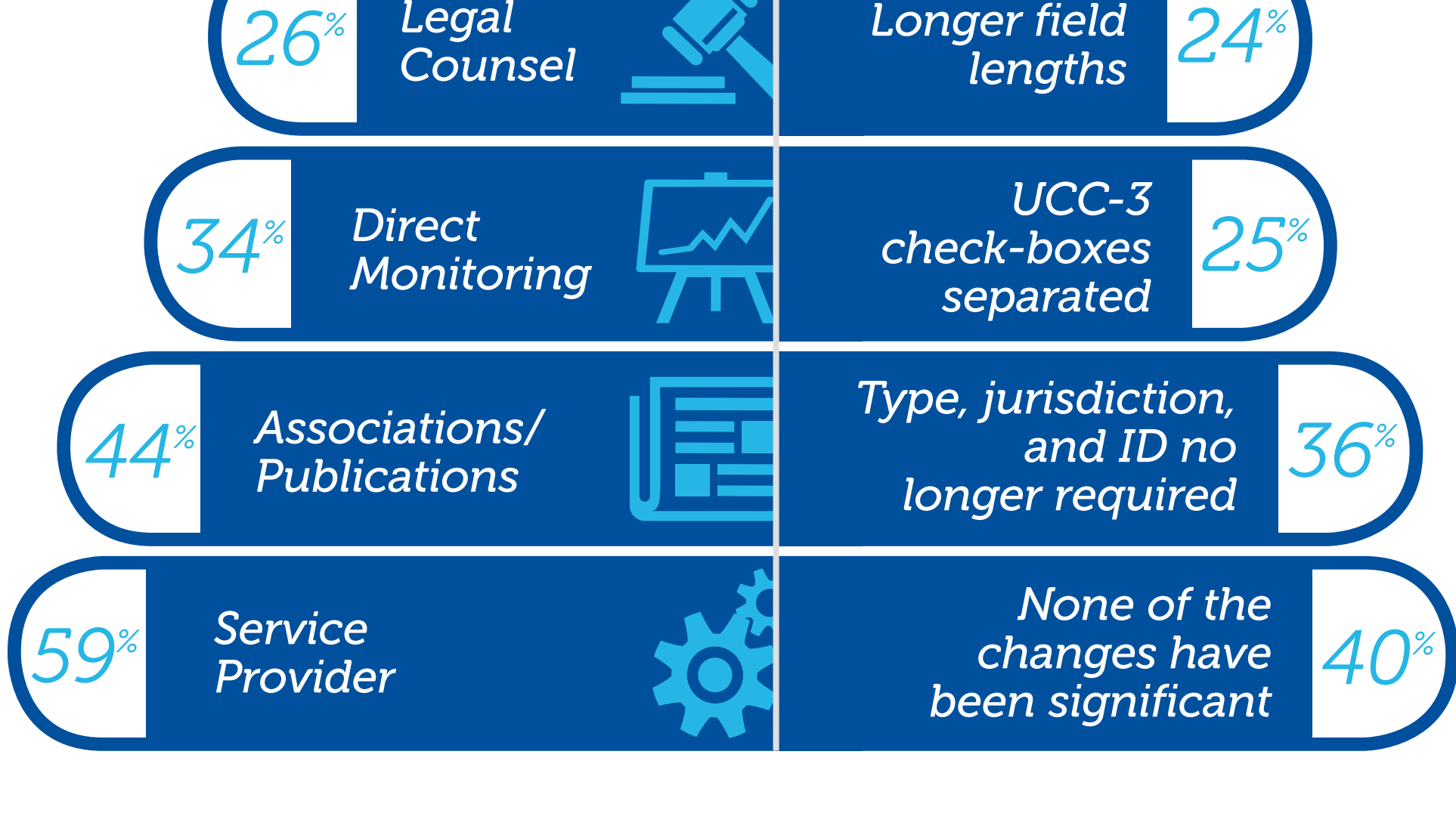
## 2010 Amendments

What were the biggest impacts of the 2010 Amendments?

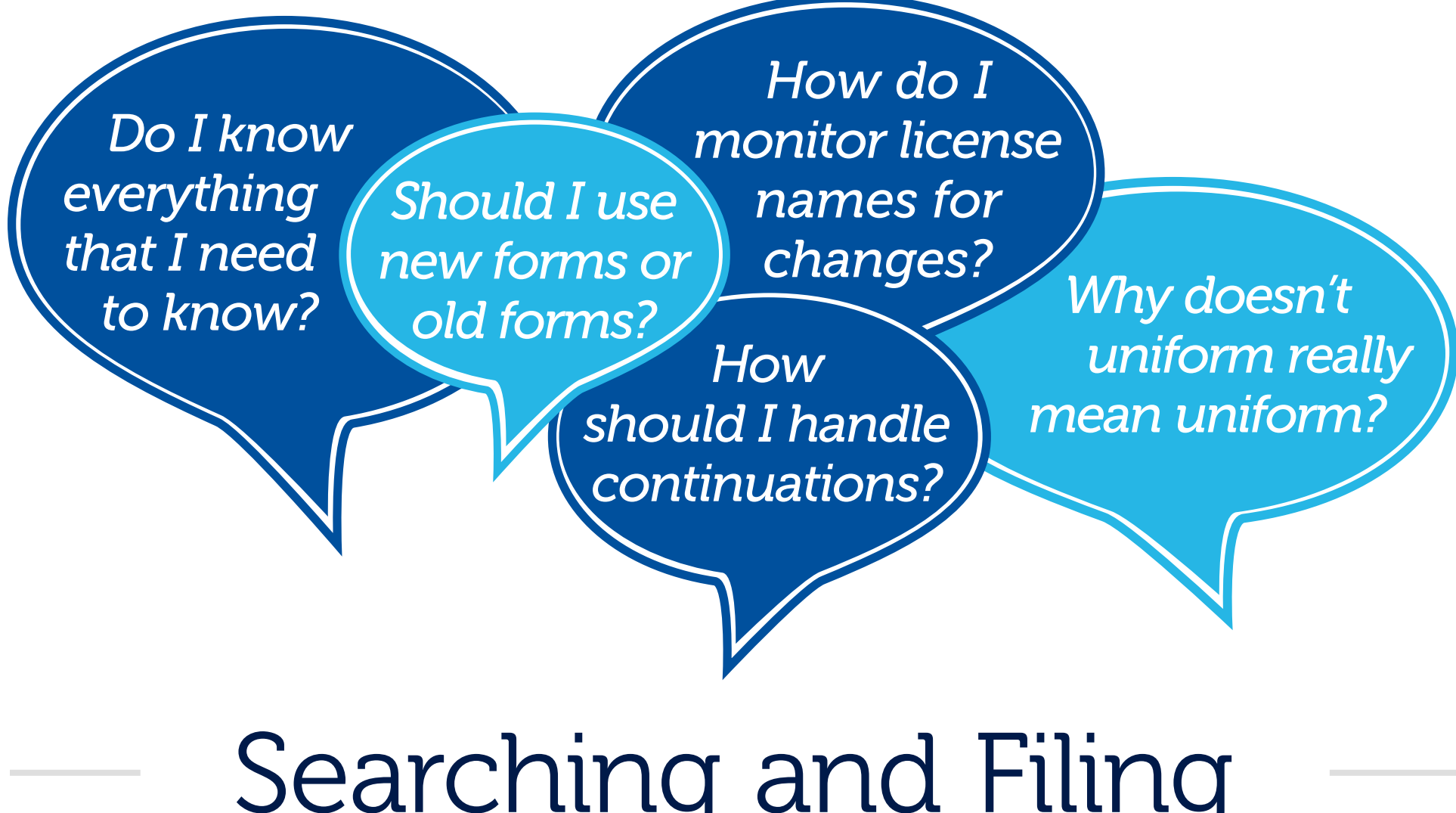


How have you remained informed about the 2010 Amendments?

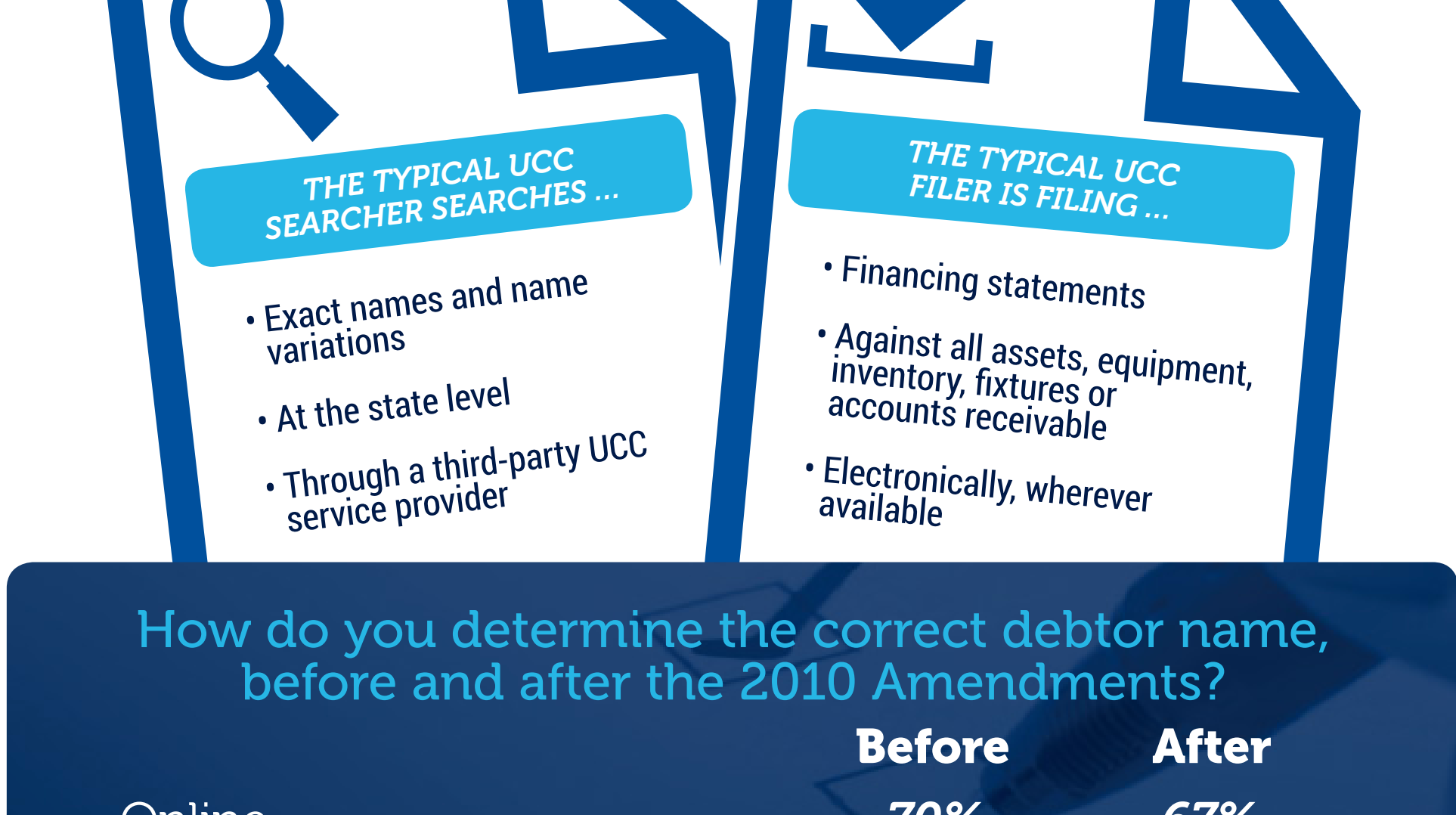
What changes to the UCC forms have been most significant?



What questions do you still have about the 2010 Amendments?



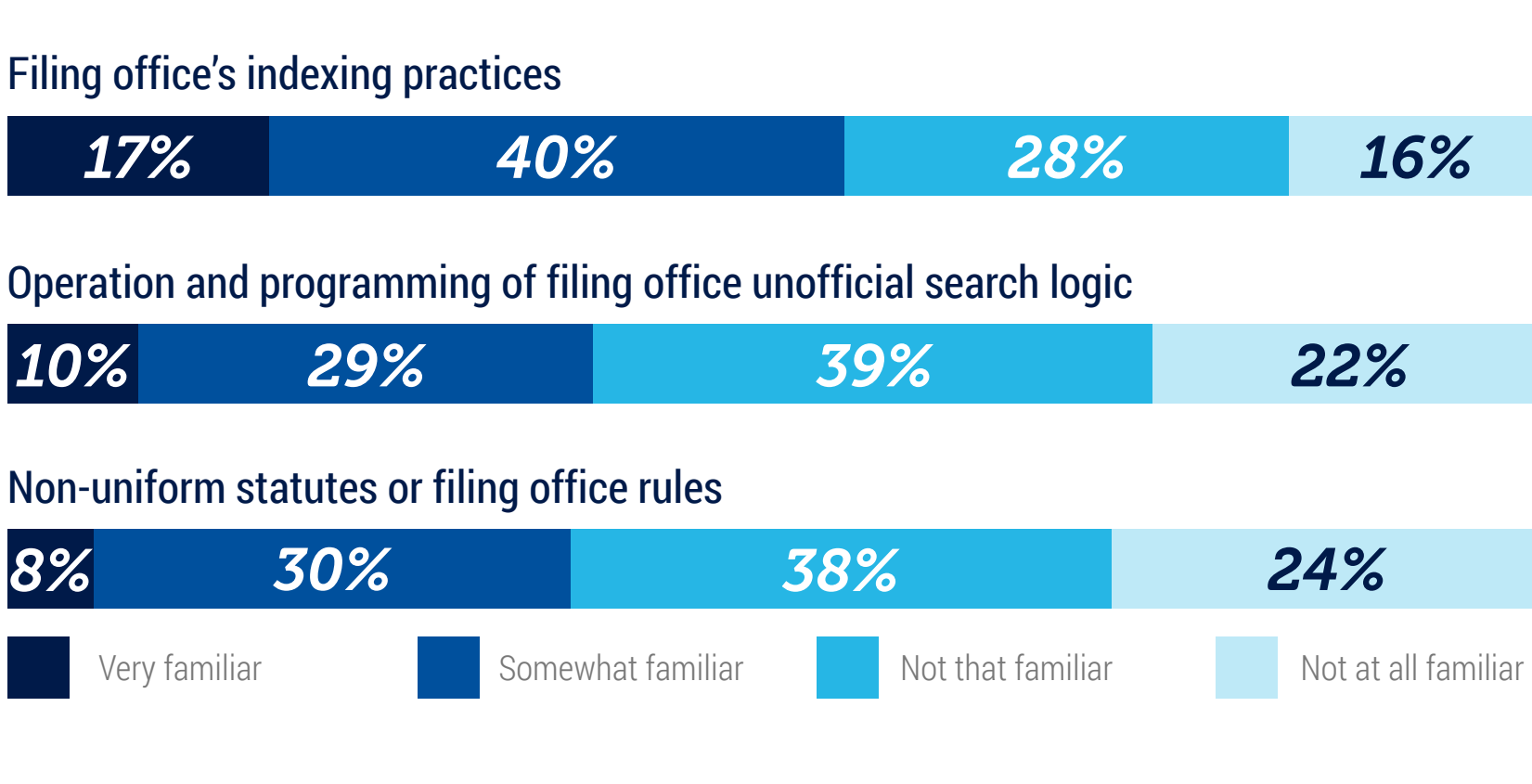
## Searching and Filing



How do you determine the correct debtor name, before and after the 2010 Amendments?

	Before	After
Online	70%	67%
Database Formation	64%	69%
Documents Good Standing	48%	41%

How familiar are you with these items in your search state(s)?

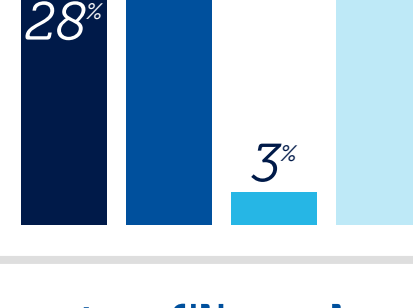
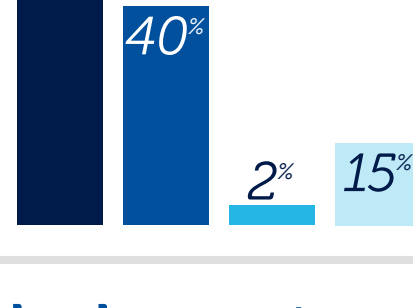


## Monitoring

Please indicate how you are currently tracking the following items.

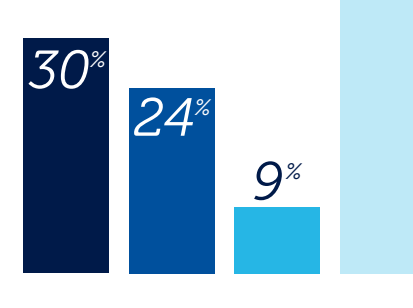
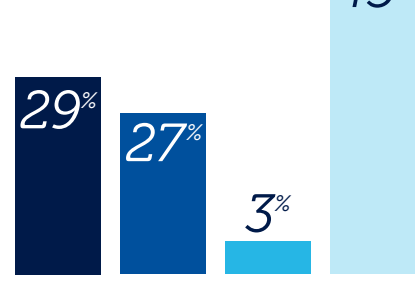
Upcoming expiration (lapse) dates for financing statements

Additional UCC records filed against debtors by other secured parties



Possible changes to registered organization debtor names

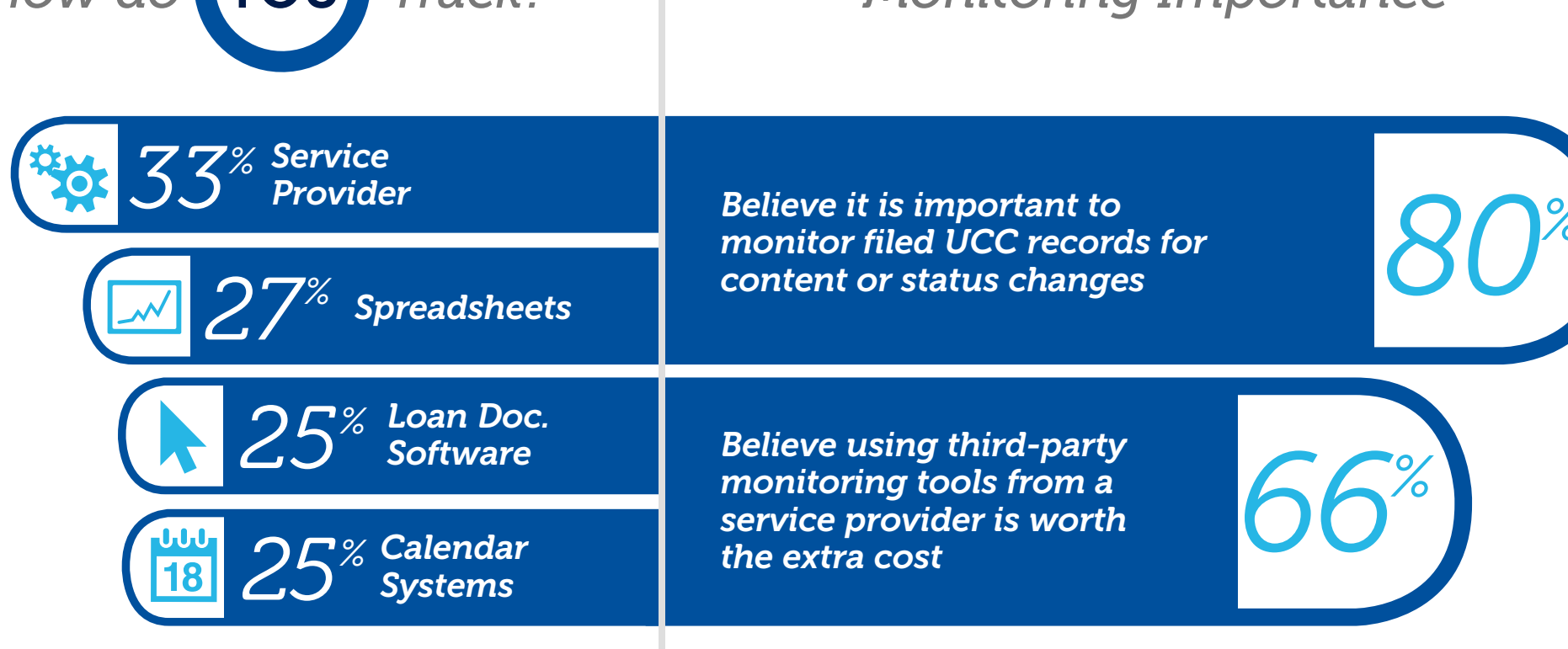
Bankruptcy filings by debtors



Legend: In House, Service Provider, No Tracking, Legal Counsel

How do YOU Track?

Monitoring Importance



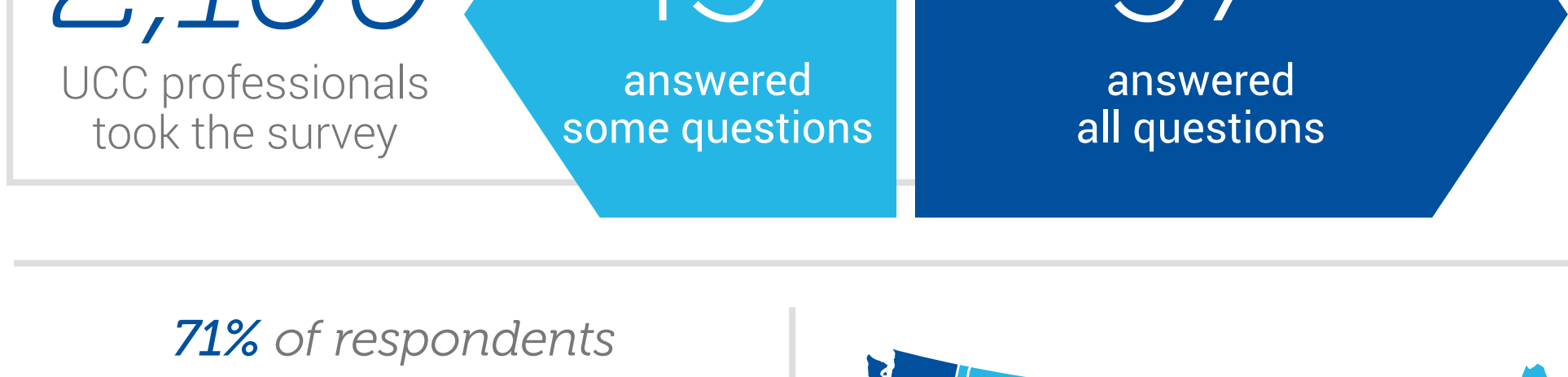
## UCC ARTICLE 9 INDUSTRY RESOURCES

Top national organizations, print publications, and annual conventions for news and information related to UCC Article 9

- #1 Association: American Bankers Association (ABA) Runners up – American Bar Association & Commercial Finance Association
- #1 Publication: ABA Journal Runners up – American Banker & The Secured Lender
- #1 Convention: American Bankers Association (ABA) Runners up – American Bar Association & Commercial Finance Association

## WHO ARE YOU?

A categorical look at survey respondents



71% of respondents were female

